



101 West Hill Road
Bournemouth
BH2 5PQ

t +44 (0)1202 311 345
hello@wearequantum.co.uk
wearequantum.co.uk

Job Title: Account Manager
Department: Client Partners
Location: Bournemouth
Salary: £26,000 to £32,000k, DOE

Would you like to be part of something special? Welcome to Quantum

We're an independent brand experience agency creating big ideas that work in many places.

Thinking with **ambition**. Working with **agility**. Delivering with **impact**.

Who are we?

We are a team of thinkers and doers. People that understand people.

A challenger brand, working with challenger brands.

Thinking with **ambition**. Working with **agility**. Delivering with **impact**.

Why we exist?

To grow brands through the lens of possibility and potential. To build and inspire a community where brilliant minds connect, brands flourish and consumers act.

Who we work with:

Some of the biggest global FMCG clients including Brewdog, Kraft Heinz, Campari, William Grant and Sons and Anker Innovations.

Who we're looking for

We need a fantastic client service professional who cares about what they do, thinks strategically, creatively and delivers on detail. You'll be awesome at managing accounts and nurturing client relationships, with the ability to inspire the team around you. Culture is paramount, so a growth mindset, passion and commitment will make sure you're a Quantum fit.

Our values

- We expect you to be totally **obsessed** with all things innovation and your clients' brands.
- You'll be expected to **inspire** the wider team and your clients every day.
- You'll be able to make the complex **simple** and check your ego at the door.
- You'll **never settle for average** and have a growth mindset!

You should apply if you have...

- A growth mindset with a genuine passion for pushing boundaries and challenging the status quo to achieve exceptional results.
- Proven skills in project management of jobs through the agency from initial brief through to delivery.
- A relentless can-do attitude and be obsessively organised, with a drive to roll your sleeves up and get stuck in.

VAT number
170283423

Company number
08649805

Registered Office
Quantum Marketing Europe Ltd
7 & 8 Church Street, Wimborne,
Dorset BH21 1JH



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- The ability to hold your own at high-level client meetings and provide strategic advice where and when your clients and teams need it.
- The ability to manage your time along with the time of those around you, are obsessively organised, and have bags of enthusiasm.
- The commitment to continue to grow, learn and develop.
- Proven to be an exceptional Account Manager, so general client services and account management skills are essential to ensure the smooth and efficient delivery of projects.
- Attributes like attention to detail, problem-solving, lateral thinking, budget and time management, planning and reporting are your undisputed bedrock.
- The ability to be an essential partner that can be relied upon to support, care for, and help your clients, in turn ensuring that Quantum is an irreplicable part of their team.
- A knowledge of all the key channels on both on and off-trade and touchpoints and an insatiable desire to find new and exciting ways to deliver experiences to our audiences.
- The drive to develop successful business relationships with new and existing clients to ensure continued growth of a business.

What we can offer you

- A salary of £26,000 - £32,000k depending on experience
- 22 days holiday per year + Bank Holidays, Christmas shut down and your birthday
- Training & development
- Enhanced Maternity and paternity benefit
- Enhanced Sick Pay
- Private Medical Insurance
- Medical Cash plan
- Employee Assistance Programme (EAP)
- Flexible start and finish times
- Socials
- Lots of Little extras

If you want to be part of a hardworking, fast-paced, and fun agency – send us your LinkedIn link and 3 reasons why! To careers@wearequantum.co.uk

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